CDA files legal action against Delta Dental of California

On behalf of its members, the California Dental Association — along with several individual dentist providers — has taken legal action against Delta Dental of California by filing a demand for binding arbitration in response to Delta’s notice dated Aug. 1, informing providers of changes to key provisions in their agreements.

According to the CDA, Delta is unilaterally attempting to change two significant provisions of providers’ agreements. The first restricts dentists’ ability to use arbitration to challenge Delta’s actions, and the second eliminates the current requirement that Delta provide justification for changing its reimbursement fees. Both are key provisions that have been in participating dentist agreements for many years, the CDA said.

Delta has provided no explanation for its attempt to delete them now, although it appears to precede the anticipated action by Delta to reduce fees without justification by the end of this year, according to the CDA.

“CDA is committed to supporting our members in their practices and the patients they serve,” said CDA President Lindsey Robinson, DDS. “Delta’s unilateral attempt to change key provisions of its contracts would allow Delta to abandon its responsibility for justifying its payments to contracted providers. This move toward non-transparency appears to be motivated by Delta’s desire for financial gain, not to improve patient coverage or care. It leaves us with no choice but to seek a legal remedy.”

CDA said that it is taking this legal action to ensure that Delta will honor its current contracts with dentists and continue to be required to justify reducing fees in the future.

“Delta’s move to modify the contracts it has with providers appears to fly in

In booth No. 419, you can visit with Keith Allen, president of OralWise and inventor of GumChucks, a flossing tool with a name inspired by the device’s design similarity to a miniature set of martial arts nunchucks. Created to make flossing easier and more fun for children, the product was released to that market in October, but it quickly captured an adult following, so prototypes for an adult version are already on display in the booth.

There’s also an ortho model with a unique tip that enables users to easily floss on both sides of a full bracket.

**NEW, Page 14**

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**The new and true**

New-and-improved melds with tried-and-true at CDA Presents

By Robert Selleck, Dental Tribune

New technology, new methods and new products captured the attention of CDA Presents attendees throughout the day Thursday, with much more of the same highlighting the agenda today.

A number of companies are using the CDA Presents exhibit hall to display the newest versions of their “tried-and-true” products, while others are getting the word out on just-launched efforts.

A stroll through the aisles on Thursday quickly revealed a variety of offerings in the “new-and/or-improved” category.

In booth No. 1941, you can visit with Keith Allen, president of OralWise and inventor of GumChucks, a flossing tool with a name inspired by the device’s design similarity to a miniature set of martial arts nunchucks. Created to make flossing easier and more fun for children, the product was released to that market in October, but it quickly captured an adult following, so prototypes for an adult version are already on display in the booth.

There’s also an ortho model with a unique tip that enables users to easily floss on both sides of a full bracket.

**NEW, Page 14**
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Statement from Delta Dental of California

When contacted by Dental Tribune, a representative from Delta Dental of California offered a response. “Delta Dental of California recently notified its 23,172 participating dentists of some revisions to the company’s bylaws, participating dentist rules and policies and procedures,” the statement from Delta read. “This notice was sent as required by law, and all changes described in the notification were approved in advance by California regulators. Despite obtaining regulatory approval, we were notified on Aug. 14, 2013, that the California Dental Association (CDA) is taking legal action to prevent these revisions from taking effect.”

“While we cannot comment on the specific issues mentioned in the complaint filed, we are disappointed that the CDA is pursuing this course of action. Delta Dental’s intent is to provide the best and most affordable dental benefit programs possible for its 35,000 California business and government customers, which serve 18 million people in California,” Delta said. “Delta Dental is committed to acting in the long-term best interests that balance the needs of all its stakeholders, including enrollees, client groups and dentists, and the changes we proposed are necessary to ensure that we can continue to deliver quality dental programs at an affordable price,” the statement said.

Tell us what you think!
Do you have general comments or criticism you would like to share? Is there a particular topic you would like to see articles about in Dental Tribune? Let us know by e-mailing feedback@dental-tribune.com or by calling (212) 244-7181. We look forward to hearing from you!

More information available
Because of the 2012 CDA-sponsored law requiring dental plans to provide 45 business days’ notice of any provider agreement changes, Delta’s recently proposed changes cannot take effect until Oct. 4 at the earliest, allowing time for dentists to review how these changes will affect their practices.

“We have done significant analysis of this issue, and we take very seriously the concerns of our members regarding dental benefit plan issues,” Weber said. CDA members seeking more information or expressing an interest in participating in the litigation can contact Jan Katerkamp at (916) 554-4913 or jan.katerkamp@cda.ca.org. Additional information about the litigation is available on the CDA website, www.ca.org.
Scenes from Thursday

From left: Greg Napolitano, Lanita Kuehl and Ashley Walsh of Angie’s List (booth No. 706).

Welcome to CDA Presents.

Dr. Reena Gajjar, left, and Barbara Cox of Hands On Training Institute (booth No. 537).

These male ‘butterflies’ spread their wings and are ready to fly with some of the latest infection control products available from Air Techniques (booth No. 1012).

Attendees leave the lecture halls after courses break at lunchtime on Thursday.

Karen Noreen, left, and Susan Ferro of Prophy Perfect (booth No. 1006).

The skyscrapers of downtown San Francisco provide a backdrop for CDA Presents.

Trenton Wiges of ProSites (booth No. 919) offers popcorn.

Frank Garcia, left, and Joseph Kim of US Orthodontic Products (booth No. 613).

Photos by Fred Michmershuizen, Dental Tribune
Larry Vetter from OCO Biomedical (booth No. 1338).

The team at Glidewell Laboratories (booth No. 1328).

Tony Aguilar, left, and Mike McKenna from PhotoMed International (booth No. 722).

From left: Daniel Mabaet, Cassie Yeh and Huong Tran of Berkeley Free Clinic (booth No. 417).

Gail F. Williamson speaks to meeting attendees during an educational presentation titled 'Are Your Pictures Perfect?' on Thursday morning.

The lounge at CDA Presents is a great place to rest for a while or to learn more about the various programs and services that are available.

From left: Charlie Kent, Kyla Hammer and Glen Holden of CareCredit (booth No. 1017).

The show floor on Thursday morning.

Casey Kirk, left, and Brandon Trammel of CDA Presents show off the meeting’s Facebook page and app for mobile devices.

Brian Melonakos from Shofu Dental Corp. (booth No. 1726) holds a sign for Glasionomer FX-II Capsule enhanced direct restorative, one of Shofu’s newest offerings.

From left: Charlie Kent, Kyla Hammer and Glen Holden of CareCredit (booth No. 1017).
Shofu Dental is announcing the launch of its new direct restorative GlasIonomer FX-II Capsule. Those interested in seeing the material are encouraged to visit booth No. 1726 for a firsthand product demonstration.

The GlasIonomer FX-II Capsule is an aesthetic, all-purpose, glass ionomer cement for direct restoration, designed for minimally invasive dentistry. As a restoration, the material is shown to have superior levels of fluoride release/rechargability and compressive/tensile strength in comparison to other leading glass ionomers, making it ideal for high caries pediatric and geriatric patients.

In addition, adhesion to enamel and dentin is consistently stable at equal levels, creating a stronger marginal seal. The restoration experiences far less strain because of the adhesive strength, and the thermal expansion properties are very similar to natural teeth. The new GlasIonomer FX-II Capsule also displays with high radiopacity.

The application benefits of GlasIonomer FX-II are equally noteworthy. One key benefit is that there is no conditioner required for this material, resulting in faster application time. Simply prepare the cavity using the conventional method, mix the capsule for 10 seconds and apply. The net setting time is two minutes and 30 seconds.

The combination of a fast-setting time and no-conditioning requirement greatly reduces valuable working time and allows clinicians to see more patients within a day.

Unlike many other glass ionomer restoratives, the new GlasIonomer FX-II Capsule demonstrates excellent handling and packability. Indications for use include non-load bearing C I and C II restorations in permanent dentition, restorations of C III and C V cavities and wedge-shaped defects, pediatric/geriatric restorations and core build-up and base/liner material.

Offered in shades A2, A3, A3.5 and B2, the material is simultaneously translucent and opaque, creating an aesthetic appeal and beautiful shade-matching abilities.

Shofu Dental’s GlasIonomer FX-II Capsule is an overall stronger, more durable and highly therapeutic, minimally invasive restorative. It can be purchased for $4.54 a capsule, packaged in a kit of 50 with a total cost of $227.70.

Shofu Dental staff

**Visit booth No. 1726 for a firsthand demonstration**

**Dental Tribune Study Club LIVE SYMPOSIUM**

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Stop by the Shofu booth, No. 1726, to experience the new GlasIonomer FX-II Capsule.
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$413*
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Before
Occlusal view of a patient’s two missing bicuspids (#4 and #5).

Occlusal view of screw-retained BruxZir crowns in place.

After
Occlusal view of BruxZir crowns with access holes sealed with composite resin.

Clinical dentistry by Perry E. Jones, DDS, MAGD

Inclusive All-Zirconia Custom Abutments are only compatible with Biomet 3i® Certain®, Inclusive Tapered, Nobel Biocare® Bränemark System®, NobelActive® and NobelReplace®, Neoss® and Straumann® Bone Level®.

Custom Abutments are compatible with:

- Keystone® PrimaConnex®
- Nobel Biocare® Bränemark System®, NobelActive® and NobelReplace®
- Neoss®
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*Price is per unit and does not include $24 round-trip overnight shipping or applicable taxes. **Price is per unit and does not include $24 one-way overnight shipping or applicable taxes.

Inclusive Scanning Abutments are needed and can be purchased from Glidewell Direct. Glidewell Laboratories works in partnership with Neoss and Keystone; prices may vary. Inclusive is a registered trademark of Inclusive Dental Solutions. BruxZir is a registered trademark of Glidewell Laboratories. Not a trademark of Glidewell Laboratories.

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GLIDEWELL LABORATORIES
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Clinical performance report for BruxZir Solid Zirconia Crowns and Bridges during an 18-month period

Purpose
The purpose of this clinical study, conducted by The Dental Advisor, was to determine the clinical performance of BruxZir® Solid Zirconia Crowns and Bridges (Glidewell Dental Laboratories; Newport Beach, Calif.) during an 18-month period.

Clinical evaluation protocol
At recall time, more than 390 full-contour, monolithic BruxZir restorations (crowns and bridges) were placed. All restorations were fabricated at Glidewell Dental Laboratories. Most of the restorations were cemented with self-adhesive resin cement or adhesive resin cement.

Placement
The following parameters were evaluated at placement: esthetics, marginal accuracy, fit, interproximal contacts and occlusion. Restorations were evaluated on a 1-5 rating scale: 1 = poor, 2 = fair, 3 = good, 4 = very good, 5 = excellent.

Results at 18 months
In December 2012, 367 BruxZir restorations were recalled and evaluated. Of the 367 BruxZir restorations observed at recall (Fig. 1), there were:
- 287 posterior single crowns
- 36 units: 12 three-unit bridges
- 24 units: Six four-unit bridges
- 10 units: Two five-unit bridges
- One three-unit inlay bridge
- Seven implant crowns

Of the 367 restorations, 121 (33 percent) had been in function for 18 months, while 246 (67 percent) had been in function for one year (Fig. 2).

The recalled BruxZir restorations were evaluated in the following categories:
- Resistance to fracture or chipping
- Esthetics
- Resistance to marginal discoloration
- Wear on zirconia and opposing dentition
- Retention

Restorations were evaluated on a 1-5 rating scale: 1 = poor, 2 = fair, 3 = good, 4 = very good, 5 = excellent.
RETRACTION MADE EASIER!

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Quick. Easy. Flowable.

AccessFLO is a flowable clay-based gingival retraction paste that gently retracts tissue while controlling bleeding and fluids. Use AccessFLO prior to all crown & bridge impression procedures. Packaged in single-use Centrix syringe tips, AccessFLO saves time and eliminates cross-contamination. Simply insert a tip into your Centrix syringe and inject into and around the sulcus. Minimally invasive and tissue friendly, AccessFLO allows for quick and easy tissue displacement without the need for packing cord.

VISIT US AT THE CDA BOOTH #1609
AND RECEIVE A FREE MARK II™ SNAP-FIT™ SYRINGE WITH ANY ACCESSFLO PURCHASE.
Handpiece manufacturer aims for global leadership

TOKYO, Japan — It is no secret that the years since the global financial crisis have not been very kind to companies in Japan. First, the recession slowed business investments significantly down, then the negative effects of the 2011 tsunami and the massive destruction it wrought almost brought the world’s third largest economy to a halt.

For NSK, one of the country’s largest dental manufacturers, troubles in the home market are its least concern because the company conducts most of its business elsewhere.

According to President and CEO Eiichi Nakanishi, with whom Dental Tribune International had the opportunity to speak at the company’s headquarters in Tochigi, more than 80 percent of the company’s revenues are now generated by its operations outside of Japan.

In the last three years, NSK has been performing particularly well in mature markets such as Europe and North America, where it boosted its presence with the opening of its new headquarters near Chicago, despite unfavorable conditions such as high market saturation and the ongoing decline of the yen against the dollar.

Since 2009, Nakanishi has also seen his company regaining its former market shares in Asia through centralized distribution and after-sales support offered by its new subsidiary in Singapore. Another significant contributor has been NSK’s European office in Germany, which accounted for almost one third of the 22.2 billion yen ($278 million) in sales the company reported in 2011.

“That is why economic conditions in our home market have little or no impact on our overall business. We really think globally,” Nakanishi explained.

According to Nakanishi, who has run the company since 2000, one of the major reasons for NSK’s strong market position, even in established markets, is its dedication to innovation and quality, combined with the excellent after-sales service it is able to provide to customers in almost every country except North Korea. But this hasn’t always been the case.

Founded in the 1930s, the company had a rough start and operations were completely halted during World War II. Since the production of dental handpieces resumed in 1951, however, the company has grown extensively and now employs more than 700 people in its Japanese offices in Tochigi and Tokyo. NSK also still produces most of the precision parts in-house, which, according to Nakanishi, is one of the reasons that dentists now identify the company with high-quality products.

“We employ many good engineers and marketing people who help us to constantly improve our brand and make it more attractive to dentists,” he said.

The Surgic Pro surgical micromotor has also received much interest, particularly by dental implant surgeons. This device is distributed alongside implant systems by major implant manufacturers.

NSK asserts it pays close attention to the needs of its customers, a philosophy that has resulted in products such as the S-max pico, which was developed solely for the treatment of patients with smaller mouths, such as children.

Moving into other markets is conceivable but unlikely to happen anytime soon, according to Nakanishi. Even though his company has begun to enter new areas in the last decade with the launch of instruments such as ultrasonic scalers and polishers, its core business will remain dental handpieces and other small-motor equipment.

“When it comes to handpieces, we have produced more innovations than our competitors,” Nakanishi said. “Our goal is to become the No. 1 company worldwide in this segment.”
Tech-savvy patients appreciate i-CAT FLX technology

By Imaging Sciences International staff

For procedures such as implants, endodontics and orthodontics, having the right technology can make a world (wide web) of difference. With the public’s increasing use of computers, finding the name of a dentist on the Internet is relatively simple.

However, with a wealth of knowledge at their fingertips, potential patients are looking for more than just a name and location close to their home.

Many patients are interested to discover if the clinician is using technology that will lead to a more exact diagnosis and effective treatment plan. When they find the practice has invested in an i-CAT® FLX cone-beam 3-D imaging system that offers the benefits of 3-D scans with lower radiation dose, their search for comprehensive treatment will be complete.

Dentists who have implemented 3-D technology can share the highly visual scans with their patients for better understanding about the reasons for treatment. With i-CAT FLX Visual iQuity™ image technology that provides i-CAT’s clearest 3-D and 2-D images, clinicians can show patients scans of their own teeth, roots and bone.

Many patients appreciate that such details visible on 3-D scans can help to possibly avoid surgery. The dentist can diagnose more succinctly, plan more efficiently and have more confidence in the successful completion of the treatment plans for procedures such as implants, root canals, and tooth movement.

Besides the ability to view the dentition in three dimensions, with i-CAT® FLX, patients have the added benefit of lower radiation. The QuickScan+ feature allows for a full-dentition 3-D scan at a lower dose than a panoramic image, and the SmartScan STUDIO touchscreen interface and integrated acquisition system gives the clinician the opportunity to select the appropriate scan for each patient at the lowest acceptable radiation dose.*

Customized scanning options give greater control of the field-of-view, dose, and resolution.

With i-CAT FLX, clinicians do not need to compromise between image quality and patient safety. They can achieve all of the advantages of 3-D imaging with lower radiation exposure.

i-CAT’s CBCT technology is also compatible with the latest in CAD/CAM programs in robotics and guided surgery that result in less invasive and more predictable treatment.

Visit the i-CAT booth (No. 2216) here at the CDA to see the latest in award-winning technology, the i-CAT FLX. You’re sure to appreciate its control over scan size and dose and the feature-rich Tx STUDIO™ software.

Here in San Francisco
For more information, or to see the i-CAT FLX, stop by the i-CAT booth, No. 2216.

* Data on file
Improving gingival retraction

AccessFLO by Centrix is a kaolin clay-based gingival retraction paste in a single-use, unit-dose syringe delivery tip

Gingival retraction and tissue management
Performing gingival retraction and tissue management is a critical step in crown and bridge procedures. The most common technique is the use of packing (retraction) cord; however, several alternate cordless retraction materials and additional techniques have evolved. In some cases, combination techniques are used involving both retraction cord and cordless materials. Using a retraction cord can be an unpleasant and time-consuming procedure for you, your staff and your patients. The use of cordless materials and techniques as part of crown and bridge procedures is a growing trend being adopted by more dental professionals.

A new addition
Centrix, a dental products manufacturer, continues its mission to "make dentistry easier." Centrix is a key leader in the cordless gingival retraction arena with products that are minimally invasive and tissue-friendly, according to the company. Starting several years ago, with its launch of the first silicone VPS cordless gingival retraction product, called GingiTrac™, Centrix captured a piece of the retraction market. In 2012, Centrix then launched a kaolin clay-based gingival retraction paste called Access® Edge, which is sold in a single-use, unit-dose Centrix syringe delivery tip.

Now, in 2013, Centrix announces the newest addition to its cordless gingival retraction family: Access®FLO, a more flowable kaolin clay-based gingival retraction paste in a single-use, unit-dose Centrix syringe delivery tip.

An ideal gingival retraction solution?
AccessFLO is a flowable clay-based gingival retraction paste for use prior to all crown and bridge impression procedures. Minimally invasive and tissue friendly, AccessFLO allows for quick and easy tissue displacement without the need for packing cord. Alternately, AccessFLO can be used in conjunction with packing cord, acting as a second cord. Available in single-use, unit-dose Centrix syringe tips, AccessFLO can save time while eliminating cross-contamination, according to the company. The built-in combined dual action of 15 percent aluminum chloride hemostatic agent and kaolin clay help to control bleeding and seepage of sulcular fluids. When it comes to cleanup, AccessFLO is easily rinsed out and removed with water spray and a vacuum after a minimum of only two minutes.

With AccessFLO, you can also achieve improved gingival retraction for more clearly defined margins by incorporating Centrix GingiCaps™, which utilize patient bite-down pressure to push AccessFLO into the sulcus.

In addition, AccessFLO comes in a convenient storage package, so you never have to worry about the material drying out.

Use AccessFLO with the Mark II Snap-Fit syringe (pictured).

Photos/Provided by Centrix

Here in San Francisco
Visit Centrix at booth No. 1609 and speak to one of the product specialists about AccessFLO. As a special show bonus, you will receive a free Mark II™ Snap-Fit™ Syringe with any AccessFLO purchase. For more information, contact Centrix at (800) 235-5862 or visit the website at www.centrixdental.com.

Use AccessFLO with the Mark II Snap-Fit syringe (pictured).
AccessFLO features and benefits

- Flowable clay-based gingival retraction paste that is simple and easy to use
- Gentle, non-traumatic gingival retraction without packing cord that ensures clearly defined margins for better fitting restorations
- Can be used as a “two-cord technique,” acting as a second cord
- Single-use, unit-dose Centrix syringe delivery tips eliminate cross-contamination concerns of multi-use bulk syringes or cartridges
- Built-in dual astringent/hemostatic action of 15 percent aluminum chloride and kaolin clay control bleeding and seepage of fluids
- Easy cleanup and removal — simply rinse off with water spray, remove after a minimum of two minutes and reveal a clean, “open” sulcus
- Convenient packaging to save time, eliminate cross-contamination and keep material from drying out

About Centrix

Centrix is a Connecticut-based dental products manufacturer, founded in 1970 by Dr. William B. Dragan with a mission to “make dentistry easier.” The goal of Centrix is to create products aimed at helping the dentist in his or her everyday practice. Over the years, Centrix has continued to grow by expanding its product lines and continuing to improve upon existing concepts, while always keeping an eye on the quality of the product and simplicity of use.

Using AccessFLO.

Vol. 5 of Dr. Douglas Terry’s supplementary DVD set illustrates the procedures, techniques and scientific concepts presented in the book “Esthetic and Restorative Dentistry Material Selection and Technique (Second Edition).” The DVD begins with an introduction by Dr. Terry, followed by a demonstration showing the views most dental offices most need to photograph, as well as the technique needed to take each one of them.

For more information, go online to www.photomed.net, call (800) 998-7765 or stop by the PhotoMed booth, No. 722, here in San Francisco.

Photo/Provided by PhotoMed

Dr. Douglas Terry
DENTAL PHOTOGRAPHY DVD

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ADA seeks 750 volunteers for Mission of Mercy event in New Orleans

Volunteers are encouraged to register for the American Dental Association (ADA) Mission of Mercy (MOM) charity dental clinic scheduled to take place Sunday, Nov. 3, in New Orleans, the site of the ADA’s 154th Annual Session and World Marketplace Exhibition.

Together with America’s Dentists Care Foundation and support from the Louisiana and New Orleans Dental Associations, the event aims to serve 1,000 people in need of dental care. Volunteers hope to attract 750 dentists, their team members, clerical and support staff, students, laboratory technicians and office specialists as well as family members older than 18 to administer and support the dental clinic.

The children’s portion of the MOM event will be sponsored by CareCredit in tandem with Give Kids A Smile, the ADA’s signature access to care program for underserved children. This year’s ADA MOM in New Orleans will run from 5:30 a.m. to 5:30 p.m. Central Standard Time on Nov. 3 with full- and half-day volunteer shifts available.

At this time, the ADA asks that MOM volunteers keep event details private so attendance can be managed through local promotional efforts. MOM participants do not need to be registered for the ADA Annual Session to volunteer. For more information or to register as a volunteer, visit www.ADA.org/MOM. 2013 annual session registration is open for the ADA’s 154th Annual Session and World Marketplace Exhibition, which is slated for Oct. 31 to Nov. 3 in New Orleans. The session will bring together leaders in dental practice, research, academia and industry to present more than 300 continuing education courses during four days.


Attend the ADA
For more information on continuing education courses or to register for the annual meeting, visit ADA.org/session. Note that registration fees for the annual session will increase when advance registration ends Sept. 20.

“You’re the only flossing product out there that allows somebody wearing full brackets to fully floss in less than two minutes,” Allen said.

In the Orascoptic booth, No. 1802, a steady stream of visitors was trying out the XVI, described as the world’s first wireless loupé and headlight in one. Booth visitors wearing and using the device seemed consistently surprised with how light and comfortable it is.

The newly designed Aribex NOMAD Pro 2, now available in black, was frequently being picked up and handled by visitors to booth No. 2201. With its latest improvements, the device is being described as more durable, more reliable — and able to hold a longer battery charge. Interestingly, some of the biggest orders for the black version are from the U.S. Army.

DoWell Dental Products, in booth No. 1042, has a wide variety of new and improved products on display, including a number of drills and burs with special show pricing. It also has a new bone mill (designed for table use but also able to be operated in the user’s hand).

The folks at Centrix have their new AccessFlo on display, front and center in booth No. 1609. The cordless gingival retraction system features a Snap-Fit syringe with single-use, unit-dose delivery tips.

During CDA Presents, Centrix is offering a “buy-three-get-one-free” incentive on this and other syringes and composites. The offer also includes free shipping.

With more than 375 exhibitors in the exhibit hall, there are plenty of other opportunities to discover new, improved and tried-and-true offerings in every aisle.

The exhibit hall is open again today from 9:30 a.m. to 5:30 p.m. and Saturday from 9:30 a.m. to 4:30 p.m.

Of course, it’s not just the exhibit hall featuring the dental profession’s latest advancements and information. The workshops and lectures represent the core of CDA Presents, and this year’s selection is filled with top-name presenters and diverse collection of topics.


From left, Miguel Maldonado and Monica Hirsch, in the Centrix booth (No. 1609) have ‘buy-three-get-one-free’ deals on a number of products, including syringe guns and composites.

Mara Allen, with GumChucks at Oralwise, booth (No. 1941), displays the GumChucks flossing device, which gets its name from its similarity in appearance to the nunchucks used in martial arts. Allen is holding the ortho model.

Orlando Navarro, in the DoWell Dental Products booth (No. 1042) has a pamphlet for you to look through that’s filled with CDA show specials, including a deal on the bone mill he’s holding. It’s designed for table use but also can be used in your hand.

From left, Tom Batz, national sales director with Aribex (booth No. 2201), gives periodontist Greg Meyers, DDS, of Pinole, Calif., an overview of the NOMAD Pro 2 handheld X-ray system.

The children’s portion of the MOM event will be sponsored by CareCredit in tandem with Give Kids A Smile, the ADA’s signature access to care program for underserved children. This year’s ADA MOM in New Orleans will run from 5:30 a.m. to 5:30 p.m. Central Standard Time on Nov. 3 with full- and half-day volunteer shifts available.

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Custom healing components can significantly improve gingival esthetic contours

**Inclusive Tooth Replacement System**

The patient presented with a fractured root on tooth #9. The patient wore a flipper, which served as a transitional appliance throughout the healing phase.

After extracting the tooth and placing an Inclusive® Tapered Implant, a custom healing abutment was delivered, allowing for immediate contouring of the gingiva.

Following four months of integration, the soft tissue had healed nicely around the custom healing abutment, exhibiting optimal margins and gingival contours. The crown on tooth #8 was removed.

Removal of the custom healing abutment revealed beautifully contoured tissue, sculpted throughout the healing phase to accommodate the final restoration.

The final Inclusive Zirconia Custom Abutment was delivered with ease and adhered nicely to the controlled tissue contours and margins established during the healing phase.

The optimal esthetics, margins and emergence profile of the final IPS e.max® restoration was set up by the patient-specific contours of the custom healing abutment.

Clinical dentistry by Timothy F. Kocinski, DDS, MAGD

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**NEW**

Custom PEEK healing components now available individually

<table>
<thead>
<tr>
<th>Custom Healing Abutment with Custom Impression Coping</th>
<th>$120*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Custom Temporary Abutment with BioTemp® Provisional and Custom Impression Coping</td>
<td>$159*</td>
</tr>
<tr>
<td>Single Tooth Replacement (Case as shown: $794*)</td>
<td>$695*</td>
</tr>
</tbody>
</table>

Includes: Implant, drills, surgical stent, custom healing abutment, custom temporary abutment, BioTemp Provisional, custom impression coping, final custom abutment and ceramic crown (delivered separately).

**Compatible Implant Systems**

- Astra Tech® OsseoSpeed®
- Inclusive® Tapered Implant System
- Straumann® Bone Level®
- Zimmer® Screw-Vent®
- Biomet 3i® Certain®
- Nobel Biocare®
- Branemark System®, NobelActive® and NobelReplace®

*Price does not include shipping or applicable taxes. Not a trademark of Glidewell Laboratories.

**For more information**

888-786-2177
www.glidewelldental.com

Reducing chair time while improving clinical outcomes. With the Inclusive Tooth Replacement System, patient-specific tissue management begins at the moment of implant placement to better prepare the site for delivery of the final restoration. Efficient, predictable, and adaptable to most clinical situations:

- Contoured healing with custom healing abutment
- Immediate temporization with custom temporary abutment and BioTemp® Provisional
- Complete-case tooth restoration from implant to final crown
The best electric.

Now with a better view.

45°

The World’s First Electric!

Special Offer:
BUY ANY 3
Ti-Max Z45L or Ti-Max Z95L
Get 1 FREE!

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NSK Booth #1141

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Introducing the Ti-Max Z45L … the world’s first 45° electric. Now you can have the speed, power and torque to quickly section a tooth. Quiet operation for patient comfort. An awesome 45° angled head for effortless access to molars — and more.

- The world’s first 2-way spray function – jet spray or mist – for a wide range of procedures
- NSK’s patented Clean Head Technology
- Lightweight, durable solid titanium body

100% of all handpiece components are manufactured in-house.

Ti-Max Z
Smallest head & slimmest neck in electric attachments.*